



Gallagher MSA Search
ARTHUR J. GALLAGHER & CO.

EXECUTIVE SEARCH



Are You Ready?

CEO TURNOVER IS HIGHEST
IN MORE THAN 10 YEARS

The Leading Source

WORK WITH THE LEADER IN HEALTHCARE LEADERSHIP

Gallagher MSA Search, a division of Gallagher Benefit Services, Inc., offers the most thorough executive selection process in the industry. We spend significant time with each individual candidate to assess their strengths and weaknesses, before ever presenting them to you for an interview.

Our customized search strategies and thorough approach means you will not spend your valuable time with candidates unless we're convinced that they can meet your needs. You speak only to the top, most qualified and interested people for your position.

At Gallagher MSA Search, our process includes:

- ◇ In-depth analysis of your organization's mission, operations, marketplace, culture, and future plans
- ◇ Clarification of a position profile and success criteria
- ◇ Market-sensitive compensation data
- ◇ Research and sourcing through our extensive network of healthcare executives
- ◇ The most comprehensive interviewing, executive assessment, and overall candidate evaluation in the industry
- ◇ Thorough background and reference checking
- ◇ Candidate presentation that includes a full written profile, assessment results, and background and reference documentation
- ◇ Interviewing guidelines and strategies to assist you in your selection process
- ◇ Assistance developing and negotiating the employment offer

STRATEGIC PARTNERSHIPS



After completing a major strategic planning initiative, Saint Francis Care identified a gap in their leadership capabilities. The client stated that the Gallagher MSA Search-placed executive exceeded all expectations and has accomplished more in twelve months than the organization thought possible.

Read more at MSAsearch.com/success



PEOPLE PLACED FIRST—THE KEY TO OUR SUCCESS

Before we recruit a single candidate:

- ◇ We spend time meeting with organizational leaders and stakeholders to analyze the organization's goals and executive needs
- ◇ We personally visit the area to effectively communicate the benefits of relocating to your community
- ◇ We spend the personal time it takes to meet and assess each candidate individually—before you ever meet them

Because at Gallagher MSA Search, we believe it's the people—not the process—that make the real difference.

At Gallagher MSA Search, we have found the most effective, most efficient, and lasting solutions come from placing people first, focusing beyond the job description to match the ideal candidate with the best opportunity—and the right culture—for long-term success.

Healthcare CEO search, executive search, director-level search, interim leadership, and succession and transition planning—Gallagher MSA Search brings three decades of placement success to every slate, every time.



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